

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 36 held on Monday, 12<sup>th</sup> January, 2026

**CTC LEAF:** 46,769 packages of tea on offer met with less demand.

**BROKENS:** Well made good liquorering smaller Brokens continued to meet with a fairly strong demand and sold at around last levels. However, larger varieties were less in demand and prices eased with a little more withdrawals. Medium varieties were a fair market at slightly easier rates. Plainer types once again, met with less demand and were easier. BLF teas continued to meet with good demand at around last levels.

**FANNINGS:** Well made good liquorering Fannings were a strong market and were mostly firm. Medium types were a good market and were easier following quality. Plainer types again met with less demand and were easier. BLF teas continued to meet with good demand at around last levels.

**DUST:** 10,623 packages of tea on offer met with good demand. Good liquorering Dusts sold well at around last levels. Their Mediums had fair demand and sold Tk.5/- to Tk.8/- easier than last. Plain/BLF Dusts met with fair demand and had more withdrawals than last. Blenders lent good support with fair interest from the Loose tea buyers.

**COMMENTS:** Well made good liquorering varieties particularly the Fannings were again a good market and prices for these were mostly firm. Blenders were the mainstay of the market whilst Loose tea buyers were selective.

It was evident that buyers were strictly following quality in their purchase.

Dusts met with fair demand with less withdrawals than last.

Our Catalogue: (Sale 36) Avg : Tk 261.25, Sold 78.83% , (Sale 35) Avg : Tk 265.73, Sold 79.00%

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	265-272	268-275	Best	270-280	272-282	PD	258-325	265-310
Good	257-262	260-265	Good	260-265	262-270	RD	245-325	245-326
Medium	249-254	252-257	Medium	250-255	253-258	D	245-325	251-312
Plain	245-248	245-247	Plain	245-249	245-248	CD	245-325	248-294
BLF	238-248	245-253	BLF	240-249	245-249	BLF	245-260	248-251

Exchange Rates 12<sup>th</sup> January, 2026 Sterling Pound 162.0544 Dollar: Tk. 121.7000

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Monipur	GBOP	20	299/-	Bitalac/Meghna
Fannings	* Saif	PF	10	294/-	AKT
Clonal Brokens	* Madhupur	GBOP(S)BT1	20	313/-	AKT
Clonal Fannings	* Madhupur	PF(BT1)	20	303/-	AKT
PD/RD	Daragaon	RD	10	336/-	Ispahani
Clonal PD/RD	* Madhupur	RD(BT1)	10	323/-	Ispahani
D	Daragaon	D	20	325/-	TK/AKT
Clonal D	* Madhupur	D(BT1)	10	326/-	Mintu
CD	* Baraora	CD	10	284/-	Rajdhani
Clonal CD	* Madhupur	CD(BT1)	5	337/-	Hoq

\* Above price(s) realised in our catalogue

### Offerings

	This Sale (Sale 36)				Next Sale (Sale 37)			
	Season 2025-26		Season 2024-25		Season 2025-26		Season 2024-25	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	46,769	2,333.773	54,202	2,704.679	49,930	2,491.507	65,755	3,281,174.5
Dust	10,623	530,087	11,809	589,269	11,629	580,287	14,144	705,785.6
Total	57,392	2,863,860	66,011	3,293,948	61,559	3,071,794	79,899	3,986,960.1

### Chittagong Auction Average - Sale 35

(Season 2025/26): Tk 257.35 & (Season 2024/25): Tk 190.91 (Season 2023/24) :Tk 150.72



### Chittagong Auction Statistics - Sale: 35

Updated on: 12th January 2026

Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale				(+/-) Season 2024/25			
	Season 2024/25		Season 2025/26		Season 2024/25		Season 2025/26					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,529,651.4	187.59	1,857,936.9	254.91	52,186,961.0	77.5%	206.04	56,790,133.0	79.45%	243.97	4,603,172.0	37.93
CTC DUST	419,660.0	209.93	428,606.3	267.92	13,427,517.2	22.5%	222.38	14,924,234.1	20.28%	255.86	1,496,716.9	33.48
Sub-Total	1,949,311.4	192.40	2,286,543.2	257.35	65,614,478.2	99.9%	209.39	71,714,367.1	99.73%	246.44	6,099,888.9	37.05
Orthodox	-	-	-	-	337.3	0.0%	1,106.55	42.7	0.00%	556.21	-294.6	-550.34
Total	1,949,311.4	192.40	2,286,543.2	257.35	65,614,815.6	99.9%	209.39	71,714,409.9	99.73%	246.44	6,099,594.3	37.05
Green Tea	999.0	650.00	-	-	13,077.9	0.0%	661.44	26,755.5	0.00%	637.46	13,677.6	-23.98
Olong Tea	-	-	-	-	-	0.0%	-	-	0.00%	-	0.0	0.00
Yellow Tea	-	-	-	-	49.1	0.0%	1,228.71	-	0.00%	-	-49.1	-1,228.71
White Tea	-	-	-	-	-	0.0%	-	-	0.00%	-	0.0	0.00
Total	1,950,310.4	192.63	2,286,543.2	257.35	65,927,942.6	99.9%	209.48	71,741,165.4	99.74%	246.59	5,813,222.8	37.11
Other (s)	61,668.2	136.46	-	-	481,791.4	0.1%	125.26	1,479,414.9	0.26%	161.18	997,623.5	35.92
G.Total	2,011,978.6	190.91	2,286,543.2	257.35	66,109,734.0	100.0%	208.87	73,220,580.3	100%	244.86	7,110,846.3	35.99

### Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale				(+/-) Season 2024/25			
	Season 2024/25		Season 2025/26		Season 2024/25		Season 2025/26					
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	-	-	-	-	14,235.5	0.02%	221.18	163,251.4	0.27%	118.25	149,015.9	-102.93
Internal	2,011,978.6	190.91	2,286,543.2	257.35	66,095,498.5	99.98%	208.87	73,057,328.9	99.73%	245.14	6,961,830.3	36.27
Grand Total	2,011,978.6	190.91	2,286,543.2	257.35	66,109,734.0	100%	208.87	73,220,580.3	100%	244.86	7,110,846.3	35.99

### Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up to Month				(+/-) 2024		
		2023	2024	2025	(+/-) 2024	2023	2024	2025	(+/-) 2024			
Bangladesh *	October	14.59	14.92	14.62	-0.3	83.58	76.68	75.53	-1.15			
North India	October	169.3	174.4	142.07	-32.3	981.3	923.4	938.9	15.47			
South India	October	19.0	24.2	19.86	-4.4	197.2	188.7	194.5	5.84			
All India	October	188.3	198.6	161.93	-36.7	1178.5	1112.1	1133.41	21.31			
Sri Lanka	October	23.0	21.5	21.78	0.3	216.40	217.71	220.97	3.26			
Kenya	September	48.30	42.41	42.51	0.1	412.2	445.17	401.68	-43.49			

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

## OTHER MARKETS

### KOLKATA SALE 01-6<sup>th</sup>/7<sup>th</sup> & 8<sup>th</sup> JANUARY, 2026

There was good demand at irregular and easier levels closely following quality for the majority of the Assams on offer. Select brighter liquorising Fannings met with competition and were firm to at times dearer. Clean, well-made Dooars were steady, the remainder was easier. Dust: Good demand at irregularly easier rates. M/s HUL and Western India segments operated. There was some interest from M/s TCPL on medium and plainer sorts. Local and internal traders were the mainstay of the Dooars. There was some export interest on larger Brokens and select Fannings.

Kolkata CTC (Leaf & Dust) Approximate Average Price (USC/KG))

Sale	2025
01	203
53	209

### COONOOR SALE 52- 9<sup>th</sup> JANUARY, 2026

DEMAND: - Good Demand. MARKET: - This week saw a sale percentage of 81.05(1.09Mkg) on a modest offering of 1.35Mkg for the CTC leaf. Continued irregular to dearer prices were witnessed on the best teas with select improved invoices fetching handsome gains. Good teas sold at irregular levels for the larger & medium Broken grades, smaller Broken sold easier whilst the Fanning settled at last levels. Better medium & medium category teas sold irregularly around last levels. The larger Broken in medium & plainer types selectively sold at last levels whilst a sizable quantum remained unsold. Other grades in these categories sold a couple of rupees dearer.

BUYING PATTERN: Major blenders absorbed 43.43% of the total CTC leaf sold. The western India packager was a little more active and purchased slightly higher volume than previous weeks. Up country, CIS, Russia, Iraq and the middle east were fairly active.

CTC Leaf	Best(USC/kg)	Good(USC/kg)	Better Medium(USC/kg)	Med(USC/kg)	Plain(USC/kg)
Larger Brokens	180	136-176	113-132	109-112	101-108
Medium Brokens	194-223	147-177	126-133	110-125	104-109
Smaller Brokens	190-245	150-168	130-145	113-129	108-112
Fannings	199-345	155-193	131-154	115-130	106-114

### SILIGURI SALE 02- 7<sup>th</sup> JANUARY, 2026

LEAF & DUST: Good demand.. Estate levels eased irregularly & followed quality.. Plainer sorts were irregular around last. Buying Pattern: All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	288-399	288-388	255-344
Medium/ Better Medium	177-277	177-277	188-244
Common / BLF	122-166	122-166	122-177

### MOMBASA SALE 01- 5<sup>th</sup> & 6<sup>th</sup> JANUARY, 2026

Fair general demand at easier rates in the first auction of 2026 for the 143,239 packages (9,565,173.00 kilos) on offer with 24.25% unsold.

CTC QUOTATIONS	BP1 – (USC/kg)	PF1 – (USC/kg)	PD – (USC/kg)	D1 – (USC/kg)
Best	265 – 350	300 – 376	285 – 361	300 – 352
Good	250 – 340	300 – 331	282 – 324	282 – 321
Good Medium	220 – 294	280 – 317	230 – 306	250 – 306
Medium (KTDA)	165 – 218	216 – 295	179 – 252	170 – 259
Medium (Plantations)	163 – 196	200 – 232	186 – 216	177 – 222
Lower Medium	132 – 166	140 – 211	128 – 190	132 – 167
Plainer	088 – 143	095 – 156	090 – 134	092 – 138